





**MESSAGE FROM CHAIRMAN  
AND CEO**



Reflecting on the Skoll Foundation's first decade—the ten years from our inception in 1999 to 2009—we are both heartened and humbled.

Heartened, because we continue to be deeply inspired by the difference social entrepreneurs make the world over, that difference measured in countless lives transformed through innovative solutions to the world's most pressing problems. Humbled, because we acknowledge, together with those amazing women and men driving change from the front lines, that the stakes have never been higher, the problems more complex, the need for action more urgent. Exacerbated by forces like climate change, entrenched interests and new geopolitical dynamics—China's economic ascendancy, the expansion of nuclear weapons capability, the vise-like grip of powerful fossil fuel players—social entrepreneurs face headwinds that make their work just that much tougher.

Ten years is a good time to take stock, and over the months leading up to our anniversary celebration, we've done just that. We've looked externally at the issues social entrepreneurs are tackling, consulted with experts, taken the measure of tangible results, and factored in intangibles as well: the power of inspiration to rekindle hope, the vitality that springs from dedication to a cause. And then we turned the mirror inward, asking ourselves whether we were doing enough by "investing, connecting, and celebrating" social entrepreneurs, or doing it well enough.

Our commitment to social entrepreneurs such as those you will read about in the pages of this 2009 annual report, women and men addressing monumental issues—conflict in the Middle East, access to water, landmines, natural resource depletion, public education, deforestation, and much more—must go further; to achieve our vision of a sustainable world of peace and prosperity, we must raise our game.

And to do that, we began by taking to heart three lessons that social entrepreneurs have taught us: First, that strategic partners in business, civil society and government are absolutely critical to sustainable change. Second, that while vested interests will always resist the forces that may unseat them from power, key allies can band together to unleash a power of their own. Finally, that we need to get off the sidelines and into the fray! In the near term, we've set ourselves the goals of getting a lot smarter about a set of issues where we can leverage our strengths, becoming better networked with players in those issues, and clarifying what we can do to help drive positive changes in behavior, policy and infrastructure to achieve large-scale impact.

Heading into our next decade, we're ready and determined to give this work our all, to stand shoulder to shoulder with the remarkable social entrepreneurs bringing about that change in the world we must both see and be.

Onward!

Jeff Skoll *Chairman and Founder*  
Sally Osberg *President and CEO*



**AWARDEE PROFILES**

ORGANIZATION NAME AND FOUNDERS:

APOPO

- Bart Weetjens

WEBSITE: [www.apopo.org](http://www.apopo.org)

AWARD YEAR: 2009

ISSUE AREA: Environmental Sustainability,  
Peace and Security

REGION: The organization is currently active in Angola, Mozambique and Tanzania. It plans to expand in Great Lakes Region (GLR) of Africa during 2008-10.

As a boy, Bart Weetjens loved all kinds of rodents. He kept them as pets and bred them to earn extra spending money. In the early 1990s, the landmine issue was being addressed in the media. While searching for an alternative detector, Bart remembered his youth pets with their logistic conveniences and easy trainability. Bart's proposals to investigate the feasibility of using trained rats as landmine detectors were laughed at for a few years; but with persistence he finally secured a research grant from the Belgian Government in 1997 and APOPO was launched. Since then, Bart and his colleagues have developed and deployed the HeroRAT technology to become Africa's preferred landmine countermeasure technology in 2006.



A professional portrait of two individuals, a man and a woman, against a dark, textured background. The man, on the left, is wearing glasses, a dark suit jacket, a light blue shirt, and a patterned tie. The woman, on the right, has long brown hair and is wearing a light blue scarf and a dark jacket. Both are looking slightly to the right of the frame.

ORGANIZATION NAME AND FOUNDERS:

BioRegional Development Group

- Pooran Desai
- Sue Riddlestone

WEBSITE: [www.bioregional.com](http://www.bioregional.com)

AWARD YEAR: 2009

ISSUE AREA: Environmental  
Sustainability

REGION: The organization is currently active in China, Canada, Portugal, South Africa, United Kingdom, and United States. It plans to have one exemplar project on all inhabited continents by 2012.

Sue Riddlestone and Pooran Desai founded BioRegional based on the shared vision that environmentally sustainable living was possible for them and mainstream society if products and services were developed based on making more efficient use of local renewable and waste resources—in effect creating an economy with a more circular flow of resources and a “metabolism” similar to that of a local ecosystem.

“We are pushing for One Planet Living: reducing our ecological footprint to live within a fair share of the Earth’s resources. BioRegional is demonstrating that it is possible to significantly reduce our ecological footprint in areas such as wood products, paper, textiles, food, transport and housing to a sustainable level and still maintain a high quality of life.”

ORGANIZATION NAME AND FOUNDERS:

EcoPeace (Friends of the Earth Middle East)

- Gidon Bromberg
- Munqeth Meyhar
- Nader El-Khateeb

WEBSITE:

[www.foeme.org](http://www.foeme.org)

AWARD YEAR: 2009

ISSUE AREA:

Environmental Sustainability  
Peace and Security

REGION: The organization is currently active in Israel, Jordan and the West Bank.

Recognizing that environmental issues know no political boundaries, Israeli Gidon Bromberg and Jordanian Munqeth Mehyar co-founded EcoPeace in 1994 to promote cooperation in protecting the region's shared water resources and environmental heritage. Palestinian Nader Khateeb joined EcoPeace in 2001. By turning an area of conflict—water—into a platform for on-the-ground cooperation, EcoPeace is able to promote problem solving

through people-to-people contact, advancing regional development and creating necessary conditions for lasting peace. The Good Water Neighbors community project and programs to rehabilitate the Lower Jordan River are leading examples of cross-border initiatives that have fostered collaboration and increased awareness of common interests.



ORGANIZATION NAME AND FOUNDERS:

Fundación Gaia Amazonas  
• Martín von Hildebrand

WEBSITE: [www.gaiaamazonas.org](http://www.gaiaamazonas.org)

AWARD YEAR: 2009

ISSUE AREA: Environmental Sustainability

REGION: The organization is currently active in the Colombian Amazon and the wider northwest Amazon Basin (Brazil, Colombia and Venezuela).

After living with indigenous communities in the 1970s, Martín worked within the Colombian government to guide an unprecedented move in 1987 of handing back 50 million acres of Amazon rainforest to indigenous inhabitants. Martín von Hildebrand founded Fundación Gaia Amazonas in 1990 to encourage the Amazon's indigenous peoples to manage their territories sustainably and conserve the cultural and biological diversity of the northwest Amazon region. In Colombia today, largely due to Martín's vision and leadership, nearly 62 million acres of Amazon rainforest are in the hands of indigenous peoples who hold the rights to their lands, manage their own education and health programs, and design and implement environmental management plans.





ORGANIZATION NAME AND FOUNDERS:

INJAZ Al-Arab  
• Soraya Salti

WEBSITE: [www.injazalarab.org](http://www.injazalarab.org)

AWARD YEAR: 2009

ISSUE AREA: Economic and Social Equity

REGION: The organization is currently active in Bahrain, Egypt, Jordan, Kuwait, Lebanon, Morocco, Oman, Palestine, Qatar, Saudi Arabia, Tunisia and the UAE. It plans to expand in Algeria, Libya, Syria and Yemen.

In 2001, Soraya Salti decided to leave her business consulting job to lead INJAZ Jordan, predecessor organization to INJAZ al-Arab, a regional movement operating in 12 MENA countries. INJAZ is the only education program in the Arab world that teaches students business, entrepreneurship and life skills as part of a regular school curriculum. INJAZ instills Arab youth with a sense of self-motivation, confidence and empowerment while fostering among business leaders a responsibility for investing their resources in the future of the region's youth. More than 300,000 students have been reached and 10,000 volunteers engaged in INJAZ programs.



ORGANIZATION NAME AND FOUNDERS:

International Center for Transitional Justice

- Paul van Zyl
- Juan Méndez

WEBSITE: [www.ictj.org](http://www.ictj.org)

AWARD YEAR: 2009

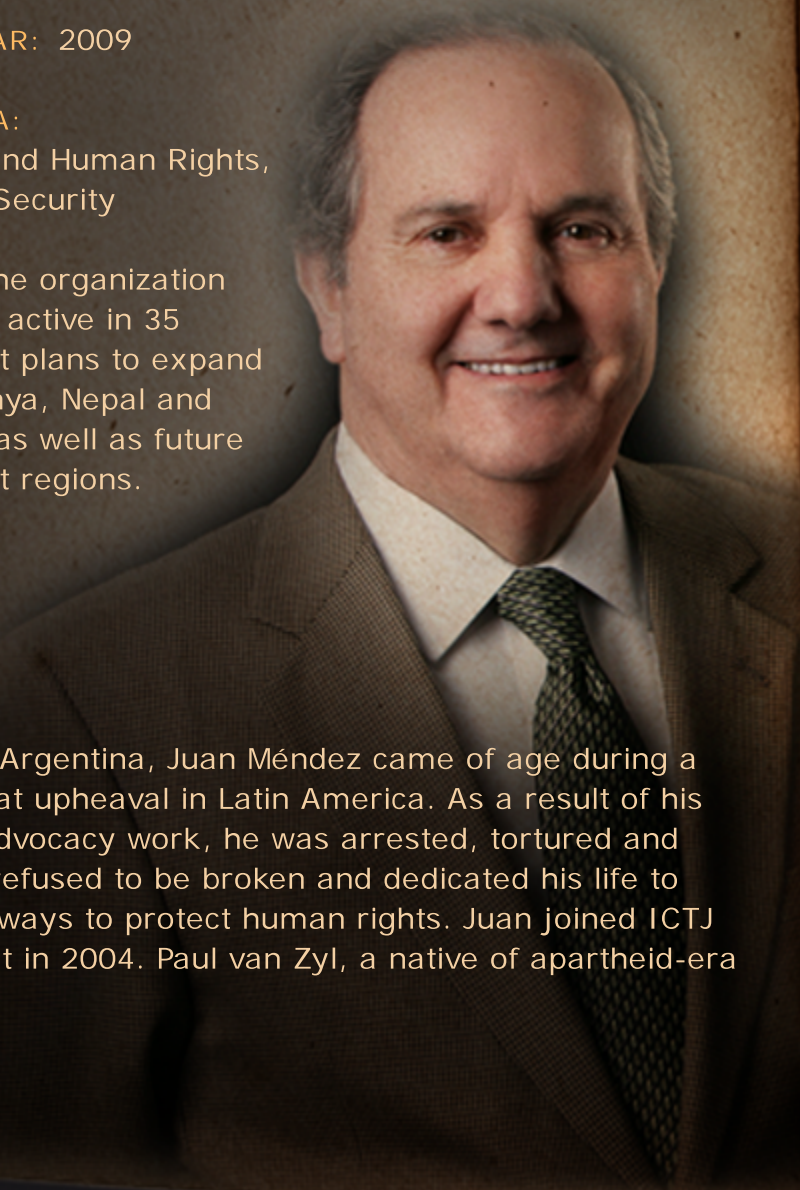
ISSUE AREA:

Tolerance and Human Rights,  
Peace and Security

REGION: The organization is currently active in 35 countries. It plans to expand in DRC, Kenya, Nepal and Zimbabwe as well as future post-conflict regions.

A native of Argentina, Juan Méndez came of age during a time of great upheaval in Latin America. As a result of his legal and advocacy work, he was arrested, tortured and exiled. He refused to be broken and dedicated his life to pioneering ways to protect human rights. Juan joined ICTJ as president in 2004. Paul van Zyl, a native of apartheid-era

South Africa, committed to working against intolerance at a young age. He helped draft legislation to establish the South African Truth and Reconciliation Commission and was hired by Archbishop Tutu as its Executive Secretary. Paul co-founded ICTJ in 2001.



ORGANIZATION NAME AND FOUNDERS:

Teach For America  
• Wendy Kopp

WEBSITE: [www.teachforallnetwork.org](http://www.teachforallnetwork.org)

AWARD YEAR: 2009

ISSUE AREA: Economic and Social Equity

REGION: The organization is currently active in Australia, Chile, Estonia, Germany, India, Lebanon, Latvia, Lithuania and South Africa. Future plans are to continue expansion in current countries.

Wendy Kopp was struck by the inequities in the U.S. education system as a freshman at Princeton University where she saw smart, talented public school students struggle academically because of their weak preparation. At the same time, many of her peers were searching for jobs that would offer significance and meaning. In her senior thesis, she outlined a plan to build a national teachers corps by recruiting recent college graduates to teach in America's neediest schools. Upon graduation, she began implementing her idea, raising \$2.5 million and convincing schools to participate. In its first year, Teach For America placed 500 young teachers in low-income classrooms. Today, Teach For America fields 6,000 corps members, reaching 500,000 students; at the same time, its 14,000 alumni are serving as important leaders and advocates for education reform.



ORGANIZATION NAME AND FOUNDERS:

VisionSpring

- Jordan Kassalow

WEBSITE: [www.visionspring.org](http://www.visionspring.org)

AWARD YEAR: 2009

ISSUE AREA: Economic and Social Equity

REGION: The organization is currently active in Bangladesh, El Salvador, Ethiopia, Ghana, Guatemala, India, Kenya, Nicaragua, Nigeria, Paraguay and Zambia. It plans to expand to Brazil, China, Mexico and South Africa.

Jordan Kassalow's idea for VisionSpring grew out of over 20 years' experience providing eye care to the world's poor, and a chance visit with a weaver in rural Mexico who lost her job due to failing vision. Jordan realized that something as simple as inexpensive, ready-made eyeglasses could have a significant impact on reducing poverty—not only for those who suffer from poor vision, but also for those who take advantage of the business opportunity to sell glasses. Since 2003, VisionSpring's award-winning innovation, the "Business in a Bag," has empowered Vision Entrepreneurs across four continents to run profitable businesses selling eyeglasses—over 200,000 pairs to date.



ORGANIZATION NAME AND FOUNDERS:

Water.org

- Gary White

WEBSITE: [www.water.org](http://www.water.org)

AWARD YEAR: 2009

ISSUE AREA: Economic and Social Equity

REGION: The organization is currently active in Bangladesh, Ethiopia, Ghana, Honduras, India and Kenya. It plans to continue expansion in current countries as well as in Africa, Latin America and Southeast Asia.

Over 20 years ago in Guatemala, Gary White watched a little girl carrying contaminated water alongside a stream of open sewage to her shack. Shortly thereafter, Gary started Water.org, dedicating his life to bringing safe drinking water to people living without it. Water.org has grown into the leader in microcredit solutions for the water and sanitation sector while continuing its original grant-based model. Both approaches have resulted in healthier communities, less time and money spent obtaining water, and improved dignity. Since its inception in 1990, it has invested approximately \$6 million in water and sanitation projects, which have directly benefited more than 350,000 people.





GRANTS FOR FISCAL YEAR 2009

**Acumen Fund, Inc.**

[www.acumenfund.org](http://www.acumenfund.org)

\$250,000 for Portfolio Learning for Social Enterprise System (PuLSE)

**Aflatoun Child Savings International**

[www.aflatoun.org](http://www.aflatoun.org)

\$750,000 for core support

**American Council on Renewable Energy**

[www.acore.org](http://www.acore.org)

\$250,000 for working capital loan

**American Film Institute, Inc.**

[www.afi.com](http://www.afi.com)

\$2,000 for Life on Earth Project

**Ashoka**

[www.ashoka.org](http://www.ashoka.org)

\$350,000 for core support

**Aspen Institute**

[www.aspeninstitute.org](http://www.aspeninstitute.org)

\$72,000 for Aspen Network for Development Entrepreneurs (ANDE) Project, phase II

**Associação Saúde Criança Renascer**

[www.criancarenascer.org.br](http://www.criancarenascer.org.br)

\$850,000 for core support

**Associates of the University of Toronto, Inc.**

[www.utoronto.ca](http://www.utoronto.ca)

\$16,500 for Sonia and Arthur Labatt Fellowships

**Association of Fundraising Professionals - Silicon Valley Chapter**

[www.afpsv.org](http://www.afpsv.org)

\$6,800 for 2008 National Philanthropy Day

**Avina Americas, Inc.**

[www.avina.net](http://www.avina.net)

\$3,000,000 for Skoll-AVINA partnership

**Beneficent Technology**

[www.benetech.org](http://www.benetech.org)

\$850,000 for core support

**BioRegional Development Group**

[www.bioregional.com](http://www.bioregional.com)

\$765,000 for core support

**Blooming Acres Residential Care Homes**

[www.bloomingacres.com](http://www.bloomingacres.com)

\$10,000 for swim program

**Ceres**

[www.ceres.org](http://www.ceres.org)

\$2,250,000 for core support

**Chancellor Masters & Scholars of the University of Oxford**

[www.ox.ac.uk](http://www.ox.ac.uk)

\$157,805 for 2009 Skoll World Forum

**Chapin Hall Center for Children**

[www.chapinhall.org](http://www.chapinhall.org)

\$25,000 for Boston Stories Project



**Ciudad Saludable**  
[www.ciudadsaludable.org](http://www.ciudadsaludable.org)  
\$750,000 for core support

**Civic Ventures**  
[www.civicventures.org](http://www.civicventures.org)  
\$765,000 for core support

**College Summit**  
[www.collegesummit.org](http://www.collegesummit.org)  
\$1,000,000 for core support

**Commonwealth Club of California  
St. Francis Hotel**  
[www.commonwealthclub.org](http://www.commonwealthclub.org)  
\$49,000 for 21st Annual Distinguished  
Citizen Award Dinner

**Council on Foundations**  
[www.cof.org](http://www.cof.org)  
\$34,500 for 2009 membership support

**Creating Hope International**  
[www.creatinghope.org](http://www.creatinghope.org)  
\$602,500 for Afghan Institute of Learning  
and general operating support

**Echoing Green Foundation**  
[www.echoinggreen.org](http://www.echoinggreen.org)  
\$10,000 for 2009 Echoing Green  
Fellowship Program

**Ecopeace Middle East  
Environmental NGO Forum**  
[www.foeme.org](http://www.foeme.org)  
\$765,000 for core support

**Encorps, Inc.**  
[www.encorpsteachers.org](http://www.encorpsteachers.org)  
\$75,000 for EnCorps Teachers Program

**Extra Hands for ALS, Inc.**  
[www.extrahands.org](http://www.extrahands.org)  
\$5,000 for general operating support

**FINCA International, Inc.**  
[www.villagebanking.org](http://www.villagebanking.org)  
\$10,000 for general operating support

**Foundation Center**  
[www.fdncenter.org](http://www.fdncenter.org)  
\$10,000 for membership support and core  
support for San Francisco office

**Freedom Theatre Foundation**  
[www.thefreedomtheatre.org](http://www.thefreedomtheatre.org)  
\$10,000 for youth film production project

**Fundación Gaia Amazonas**  
[www.gaiaamazonas.org](http://www.gaiaamazonas.org)  
\$765,000 for core support

**Give2Asia**  
[www.give2asia.org](http://www.give2asia.org)  
\$250,000 for Afghan Institute of Learning

**Global Viral Forecasting Initiative**  
[www.wolfelab.com](http://www.wolfelab.com)  
\$5,500,000 for early pandemic prevention  
system

**GlobalGiving Foundation, Inc.**  
[www.GlobalGiving.com](http://www.GlobalGiving.com)  
\$100,000 for core support





**Grantmakers for Effective Organizations**

[www.geofunders.org](http://www.geofunders.org)

\$4,700 for 2009 Membership

**Greater Washington Educational Telecommunications Association, Inc.**

[www.weta.org](http://www.weta.org)

\$191,250 for NewsHour with Jim Lehrer social entrepreneurs broadcasts

**Health Care Without Harm**

[www.hcwh.org](http://www.hcwh.org)

\$2,250,000 for core support

**Independent Sector**

[www.independentsector.org](http://www.independentsector.org)

\$112,500 for 2009 membership and general operating support

**Individual Philanthropy Institute**

[www.sv2.org](http://www.sv2.org)

\$25,000 for SV2

**Institute for Development Studies and Practices**

[www.idsp.org.pk](http://www.idsp.org.pk)

\$635,000 for general operating and core support

**International Bridges to Justice**

[www.ibj.org](http://www.ibj.org)

\$750,000 for core support

**International Center for Transitional Justice**

[www.ictj.org](http://www.ictj.org)

\$765,000 for core support

**Israel Venture Network**

[www.israelventurenetwork.org](http://www.israelventurenetwork.org)

\$60,000 for general operating support

**JA Worldwide**

[www.ja.org](http://www.ja.org)

\$765,000 for One Million Arab Youth Campaign

**Johns Hopkins University**

[www.jhu.edu](http://www.jhu.edu)

\$150,000 for CiviNet

**Jump Start Productions, LLC**

[www.pbs.org/now](http://www.pbs.org/now)

\$186,250 for NOW on PBS social entrepreneurs broadcasts

**Kikim Media, LLC**

[www.kikim.com](http://www.kikim.com)


\$210,103 for films profiling social entrepreneurs

**Lucile Packard Foundation for Children's Health**

[www.lpfch.org](http://www.lpfch.org)

\$5,000 for Lucile Packard Children's Fund





**Melbourne Community Foundation**

[www.melbournecf.org.au](http://www.melbournecf.org.au)  
\$10,000 for general operating support

**Mills-Peninsula Health Services**

[www.mills-peninsula.org](http://www.mills-peninsula.org)  
\$5,000 for Cancer Treatment Program

**Mountain View-Los Altos Union High School District**

[www.myla.k12.ca.us](http://www.myla.k12.ca.us)  
\$9,000 for AVIDBridge Summer Program

**OneXOne**

[www.onexone.org](http://www.onexone.org)  
\$10,000 for general operating support

**Partners In Health**

[www.pih.org](http://www.pih.org)  
\$50,000 for general operating support

**Philanthropic Research, Inc.**

[www.guidestar.org](http://www.guidestar.org)  
\$25,000 for membership support

**Philanthropy Northwest**

[www.philanthropynw.org](http://www.philanthropynw.org)  
\$25,000 for PRI Makers Network membership

**Resource Area for Teachers**

[www.raft.net](http://www.raft.net)  
\$5,000 for general operating support

**Riders for Health**

[www.riders.org](http://www.riders.org)  
\$2,150,000 for core support and capacity building

**Rockhopper Productions, Ltd.**

[www.rockhopper.tv](http://www.rockhopper.tv)  
\$1,172,143 for documentary television series

**Room to Read**

[www.roomtoread.org](http://www.roomtoread.org)  
\$1,000,000 for core support

**Root Capital**

[www.rootcapital.org](http://www.rootcapital.org)  
\$2,500,000 for loan fund

**Roots of Peace**

[www.rootsofpeace.org](http://www.rootsofpeace.org)  
\$350,000 for core support

**San Jose Children's Discovery Museum**

[www.cdm.org](http://www.cdm.org)  
\$42,000 for general operating support

**Search for Common Ground**

[www.sfcg.org](http://www.sfcg.org)  
\$350,000 for core support

**Seva Foundation**

[www.seva.org](http://www.seva.org)  
\$13,250 for general operating support



**Shorecap II Limited**  
[www.shorecapexchange.org](http://www.shorecapexchange.org)  
\$2,000,000 for equity investment

**Silicon Valley Community Foundation**  
[www.siliconvalleycf.org](http://www.siliconvalleycf.org)  
\$385,000 for Safety Net Fund and 2008 Town Crier Holiday Fund

**Social Venture Partners International**  
[www.svpi.org](http://www.svpi.org)  
\$7,500 for general operating support

**Stanford University**  
[www.stanford.edu](http://www.stanford.edu)  
\$123,000 for d.school Sustainability Initiative project; Cancer Immunology and Vaccine Research Program; Visiting Fellow in The Center for Social Innovation (CSI) and the Dean's Fund at the Graduate School of Business

**Synergos Institute, Inc.**  
[www.synergos.org](http://www.synergos.org)  
\$23,800 for University for a Night 2008

**Tech Museum of Innovation**  
[www.thetech.org](http://www.thetech.org)  
\$18,750 for The Tech Museum Awards

**VillageReach**  
[www.villagereach.org](http://www.villagereach.org)  
\$350,000 for core support

**Virgin Unite USA, Inc.**  
[www.virginunite.com](http://www.virginunite.com)  
\$10,000 for general operating support

**VisionSpring**  
[www.visionspring.org](http://www.visionspring.org)  
\$765,000 for core support

**Volans Ventures, Ltd.**  
[www.volans.com](http://www.volans.com)  
\$50,000 for Scaling Social Entrepreneurship Project

**Water.org**  
[www.water.org](http://www.water.org)  
\$765,000 for core support

**WGBH Educational Foundation**  
[www.wgbh.org](http://www.wgbh.org)  
\$188,750 for FRONTLINE/World social entrepreneur broadcasts

**Winnarainbow, Inc.**  
[www.campwinnarainbow.org](http://www.campwinnarainbow.org)  
\$3,250 for general operating support



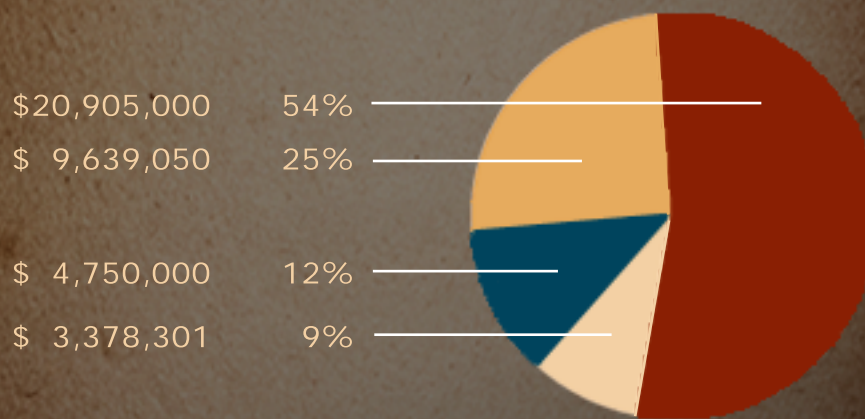


**FINANCIAL INFORMATION**

### SKOLL FOUNDATION FINANCIALS

The Skoll Foundation encompasses two separate corporations: the Skoll Foundation (a private foundation) and the Skoll Fund (a public charity). The Skoll Fund, created in 1999, is a supporting organization associated with the Silicon Valley Community Foundation. The private foundation was launched in 2002.

### FY09 GRANTS AND PROGRAM-RELATED INVESTMENT COMMITMENTS



- Skoll Awards for Social Entrepreneurship
- Special Opportunity and Other
- Program-Related Investments
- Social Entrepreneurship Initiatives



**BOARDS OF DIRECTORS  
AND MANAGEMENT**

## BOARDS OF DIRECTORS

### **Jeffrey S. Skoll**

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### **Larry Brilliant**

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### **Debra L. Dunn**

Adviser to Social Ventures

### **Kirk O. Hanson**

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Santa Clara University

### **Peter Hero**

VP Institute Relations  
California Institute of Technology

### **Roger L. Martin**

Dean, Rotman School of Management  
University of Toronto

### **Sally Osberg**

President and CEO  
Skoll Foundation



## THE SKOLL FOUNDATION MANAGEMENT

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Chief Operating Officer

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Vice President  
Program & Impact

### **Laura Vais**

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